



Loic M. Pichot - MBA

Entrepreneur, Senior Advisor & Mentor

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www.TheaAdvisor.com

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Passionate about humanitarian projects, I am a French engineer, 50 years old, living in Barcelona Spain for 24 years with my wife Nathalie and my two children Hugo (24) and Lucas (21). I have gained my experience through 10+ years as Senior Advisor & Mentor and 20+ years as an industry non-executive and executive Director. I am an expert in business strategy execution, global Operations Excellence Management, turnaround and growth. I have a long history of executive coaching and mentoring, leading business transformations, driving start-ups, generating double digit growth from turnaround and M&A.

Start up ADVISOR

Start-Up Senior Advisor in Biotech & MedTech



Dec 2016
to Jan 2018

Senior Advisor
Reference

Apiject Vaccines
Marc Koska

London UK
Founder & Chairman
www.apiject.com
marc@apiject.com

Apiject is a technology which enable the use of inexpensive reliable storage of vaccine using blow-fill-seal and reduces vaccine waste. The aim of the company is to **increase access** to vaccines in developing countries.

BILL & MELINDA
GATES foundation

Jan 2017

Senior Advisor
Reference

Moirai Biodesign
Amadis Pages

Barcelona SP
Founder & CEO
www.moirai biodesign.com
amadis.pages@moirai biodesign.com

Moirai Biodesign is a Biotech start up leading Plug and Play RNA technology development to create a new generation of diagnostic and therapy against cancer. Is an healthcare ecosystem where quick and biopsy free diagnostic and therapy **do not produce terrible painful side effect** and could be an option for cancer patients.

Josep Carreras
LEUKAEMIA
Research Institute

Dec 2016
To Dec 2019

Senior Advisor
Reference

LinkAiders
Pernille Skjødt

Copenhagen, DK
Founder & CEO
www.linkaiders.com
pernille@linkaiders.com

LinkAiders is a social start up striving to improve disaster communication. The product is a dedicated response device designed to let Red Cross volunteers **send damage reports** from their communities to coordinators.

DANISH
RED
CROSS

Feb 2018
to Dec 2020

Senior Advisor
Reference

Straxfix Tech.
Frode Lunstend

Copenhagen DK
CEO
www.straxfix.technology.com
frode@lunstend.net

A light-activated orthopaedic system that enables doctors and nurses to set bone fractures with flexibility and **fix the cast instantly on-demand**. The new system simplifies casting procedures, improves outcomes, reduces re-work and cost. **PROJECT ENDED**

Save the
Children

All above companies have a positive impact on humanitarian purpose and prove my engagement towards it.

PORTFOLIO

○ **Partner & Senior Advisor on Biotech, MedTech & CO2e reduction - sustainability**

Jan 2013 - present



Partner & Senior Advisor **ECO2NEXT** Barcelona, SP www.ECO2NEXT.com
David Martin Founder & CEO david.martin@eco2next.com

A comprehensive solution to **save energy without investing**, ECO2NEXT is a 6 years growing company helping communities to reduce their energy consumption and associated cost with a clear focus on renewable energy.

Jan 2016 - 2020



Founder & Senior Advisor **MyIdeal-IT Solutions** Barcelona, SP

MyIdeal-IT Solutions is a cyber security start up supporting service companies to **protect their DATA & IP** and to share and collaborate on their partnership's with a secure hardware and software platform. **SOLD 2020**

Apr 2019 - present



Partner & Business Advisor **Carena Healthcare** Southampton, UK www.carenahealthcare.com
Pr. Neil Bressloff Founder & Partner neil.bressloff@carenahealthcare.com

Carena Healthcare has developed intellectual property for a novel family of additively manufactured TAVI frames to be used in the development and testing of the Carena TAVI valve.

Dec 2019 - present



Partner & Senior Advisor **Emitwise Ltd** London UK www.emitwise.com
Reference Mauro Cozzi CEO mauro@Emitwise.com

Enables carbon reporting for financial and non-financial reports in one click. Designed around the internationally adopted GHG Protocol. Provides an immutable record for auditability. Continuously identifies **the most cost-effective CO2 reduction** opportunities.

Oct 2020 - present



Partner & Senior Advisor **Second Circle** Copenhagen DK www.secondcircle.bio
Reference Torbjørn Jensen CEO tj@secondcircle.bio

Capture CO2 from industrial facilities and production processes. Eliminate expensive emission taxes and reduce environmental footprint. **Transform CO2e** into valuable products enabling a circular economy.

All above companies have a positive impact on humanitarian purpose and prove my engagement towards it.

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THEA Consulting

Jan 2018 - present



Consulting
Reference

BiolInnovation Inst. Copenhagen DK
Thomas Nagy Director

www.bii.dk
thn@novo.dk

The centre will help innovative entrepreneurs and talented researchers develop research projects to the point at which they attract crucial capital investment. The hope is that this will see new products and solutions that could in the future combat disease, improve health or conserve natural resources to **benefit people and society around the world.**

Jun 2020 - present



Consulting
Reference

Unither Pharma. Paris FR
Eric Goupil CEO

www.unither-pharma.com
eric.goupil@unither-pharma.com

EUROJECT is a technology which enable the use of inexpensive reliable storage of vaccine using blow-fill-seal and reduces vaccine waste. The aim of the company is to **increase access** to vaccines in developing countries

Jun 2019 - present



Consulting
Reference

Idneo BCN SP
Raul Lucas CEO

www.idneo.com
raul.lucas@idneo.com

As technology expert, we help our customers to transform their business. Idneo is your one-stop partner from concept to Manufacturing.

WORK HISTORY

Jan 2006 – Dec 2016



Director Simpler Consulting Ltd EMEA an IBM Watson Health company

Led a €4M turnover consulting “boutique” in 2005 to a €12M sustainable and well established EMEA Strategic Consulting Firm.

Developed the structure of the Company to handle YoY double digit growth and ensured a sustainable development of the business model.

Launched innovative products and services to increase the overall consulting value proposition and become a reference in Healthcare, Pharmaceutical and Industry sectors.

Participated as minority Partner to the two successive acquisitions in 2014 and **2016 with IBM Watson.**

Ref IBM Watson Health – Jon Armstrong Exec VP – jon.armstrong@uk.ibm.com

Ref Roland Berger – Carsten Henkel ex RB President - carsten.henkel@skyadvisory.com

Key results:

- Created a culture of Client Satisfaction and Retention by delivering an contractual and outstanding 10 X ROI result.
- Led by example the Client Relationship Development through direct KAM and Executive Coaching in Healthcare and Industry sectors.
- Staffed, trained and developed a team of 30 Strategic Consultants from more than 10 nationalities to support the company growth and the constant products and services development.
- Achieved a YoY double digit growth to achieve a consolidated \$10M turnover in 2016.

Ref Lundbeck Pharmaceutical – Lars Bang Executive VP – lba@Lundbeck.com

Helped Lundbeck to become the best supply chain company in Pharmaceutical Sector. Improved the Distribution cost by 35% to invest the saving to boost the R&D.

WORK HISTORY

Sep 2001 – Dec 2005



Industrial Director Magna Donnelly Europe

Magna Mirrors Automotive Europe is the market leader with more than 50% market share since the acquisition of Donnelly Mirrors in 2001 and the consolidation of an European Turnover \$800M in 2006 from 6 productions sites in Ireland, Germany, Slovakia and Spain.

Key results:

- Created a common Operational Excellence and Lean Thinking culture within the overall company named **Magna Donnelly Visual Factory**
- Rationalised the Magna Donnelly Europe footprint and product value streams, improved client satisfaction and achieved bottom line targets.
- Rationalised the Magna Donnelly US footprint and product value streams.
- Launched Magna Donnelly Slovakia in 2005, increased Magna Donnelly Europe market share, eliminated 1 competitor.

Ref Magna Donnelly – David Crespy – Industrial Director Eu - david.crespy@magna.com

Jan 1995 – Aug 2001



Business Unit Director Valeo Automotive

Valeo was a pioneer company in Lean Thinking in the 90's and decided to recruit young engineers to coach them with Toyota Japanese Sensei to create a new culture and an innovative Operational Excellence System – Valeo 5 Axes.

Key results:

- Applied the Lean Thinking and Operational Excellence System to the Business Unit Management.
- Pioneered the Lean methodology implementation 10 years before the overall implementation in the Tier-1 Automotive sector.

EDUCATION

Master Of Business Administration (MBA) – CEDEP Fontainebleau France – 2000

Master of Sciences & Technology – Operations Management – Dijon France – 1992 – 1994

Lean Institute Community affiliation

6 SIGMA Black Belt

Multiple Languages and Cultural skills: French / English / Spanish

PHILANTHROPIST



Donator & Ambassador
Reference

Epic Foundation
Alexandre Mars

NY – US

Founder & Chairman alexandre@epicfoundation

www.epicfoundation

Epic Foundation advocate for a society where **sharing is the norm** so everyone can contribute to the fight against social inequalities.